## Malawi Financial Market Update

Week ending 5 January 2024





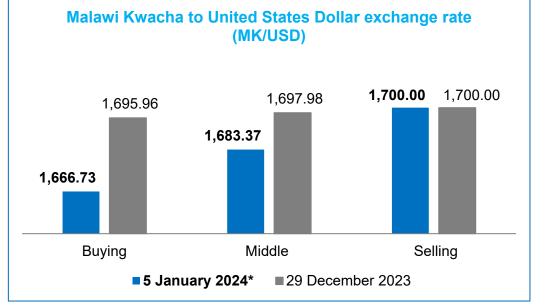
### Malawi Financial Market Update: Week ending 5 January 2024

Exchange rate and other market developments

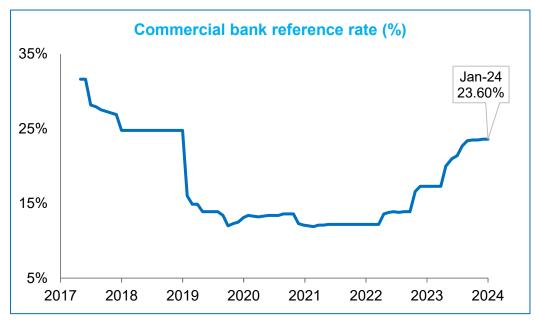
#### Exchange rate (Source: RBM)

Gala Agricultural Limited intends to invest USD20 million (about MK34 billion) in macadamia nuts cracking machinery to support the crop's value chain and grow exports.

Exports of soya beans have grown from USD500.000 in 2013 to about USD133 million in 2021.



#### Commercial bank reference rate (Source: NBM)



#### What Happened This Week

- Local firm, Gala Agricultural Limited, intends to invest USD20 million (about MK34 billion) in 1. Macadamia nuts cracking machinery to support the crop's value chain and grow exports. In the latest Country Economic Memorandum, The World Bank highlighted that Malawi, with 10,000 hectares, could become a top ten exporter of macadamia nuts globally. In December 2023, Old Mutual Investment Group (OMIG) said that it had secured a pari passu agreement from AGRI3 Fund, a blended finance fund providing partial risk guarantee and credit enhancement instruments, to support a USD12.5 million (about MK21 billion) loan to Gala Agricultural Limited to support the company's operations and expansion (The Nation, 3 January 2024)
- According to the World Food Programme (WFP) Malawi, 4.4 million Malawians face acute food 2. insecurity between October 2023 and March 2024. To attain food security, through the Government-led Lean Season Response plan, USD226 million (about MK384 billion) is needed to address acute food security either in cash or in-kind. As part of its strategy, the WFP procured and distributed maize while also conducting cash transfer distributions for support in some districts in the country. WFP continued to engage stakeholders, including the Ministry of Agriculture, the National Food Reserve Agency (NFRA), and the Agricultural Commercialisation (AGCOM) project to develop the road map for 2024 (World Food Programme Country Brief, November 2023).
- According to the latest issue of the Country Economic Memorandum, support from the United 3. States Agency for International Development (USAID) has helped boost the contribution of legumes as a share of total national exports. Data from the World Bank and Malawian-registered American firm the Palladium Group shows that exports of groundnuts in Malawi grew from USD14 million in 2021 to more than USD34 million in 2023. Exports of soya beans have also grown from USD500,000 in 2013 to about USD133 million in 2021 (The Nation, 2 January 2024).
- The Reserve Bank of Malawi (RBM) has commended the policy paper titled "IMF and World Bank approach to cross-border payments technical assistance", saying it will help reduce the cost of remittances and cross-border payments. According to the IMF, sending USD200 (about MK340,000) to Malawi in 2021 was at USD18 (about MK30,600) or 8.9% of the value of the transaction, which is about 3.9 percentage points higher than the 3% to 5% threshold set by the G20, World Bank and IMF. This development corresponds with a proposal from the Ministry of Finance and Economic Affairs to increase the amount of foreign exchange generated through increased engagement with Malawians living in the diaspora (The Nation, 5 January 2024).
- The commercial bank reference rate has been maintained at 23.6%, effective 4 January 2024 5. (The Nation, 4 January 2024)

### Bridgepath Capital Invest to Achieve

<sup>\*:</sup> Reserve Bank of Malawi opening exchange rates as of 5 January 2024



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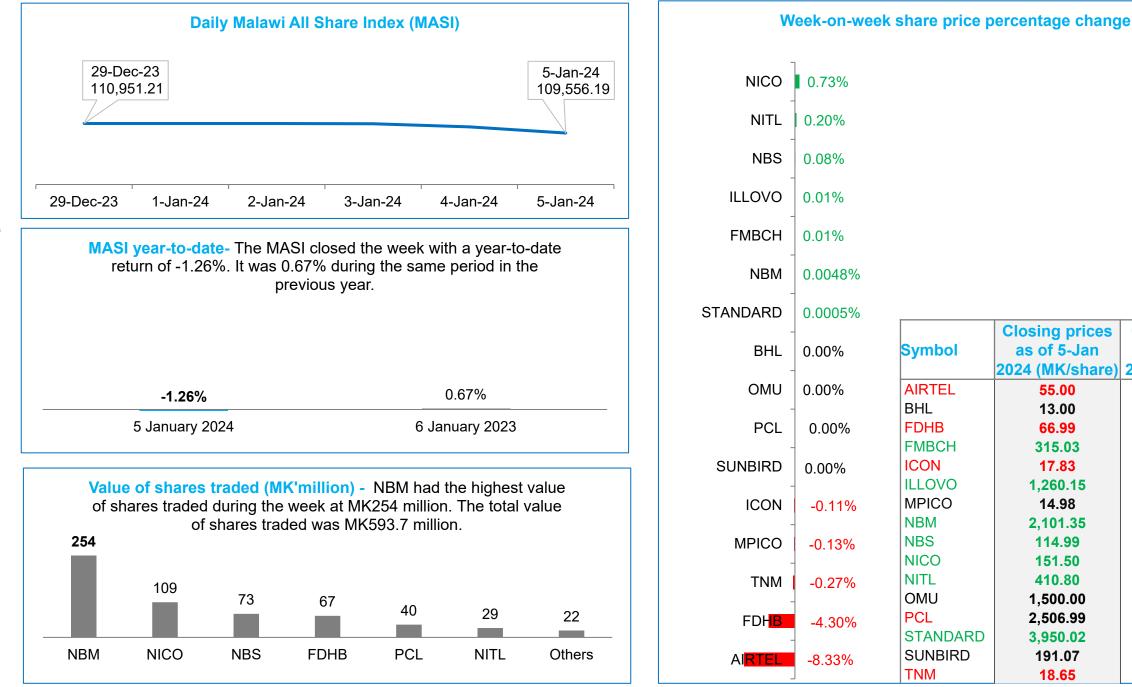


Stock market (Source: MSE)

The stock market was slightly bearish, with the Malawi All Share Index (MASI) closing the week ending 5 January 2024 at 109,556.19 from 110,951.21 points for the week ending 29 December 2023. Week on week, this represents a 1.26% decrease.

There were marginal share price gains for NICO, NITL, NBS. ILLOVO.FMBCH. NBM and STANDARD during the week under review.

The marginal share price gains were offset by AIRTEL and FDHB share price losses amounting to 8.33% and 4.30%. respectively. There were also a marginal share price losses for TNM, MPICO and ICON during the week under review.



### Bridgepath Capital Invest to Achieve

|   | <b>Closing prices</b> | <b>Closing prices</b> |
|---|-----------------------|-----------------------|
|   | as of 5-Jan           | as of 29-Dec          |
|   | 2024 (MK/share)       | 2023 (MK/share)       |
|   | 55.00                 | 60.00                 |
|   | 13.00                 | 13.00                 |
|   | 66.99                 | 70.00                 |
|   | 315.03                | 315.00                |
|   | 17.83                 | 17.85                 |
|   | 1,260.15              | 1,260.03              |
|   | 14.98                 | 15.00                 |
|   | 2,101.35              | 2,101.25              |
|   | 114.99                | 114.90                |
|   | 151.50                | 150.40                |
|   | 410.80                | 409.99                |
|   | 1,500.00              | 1,500.00              |
|   | 2,506.99              | 2,506.99              |
| D | 3,950.02              | 3,950.00              |
|   | 191.07                | 191.07                |
|   | 18.65                 | 18.70                 |



**Government securities (Source: RBM)** 

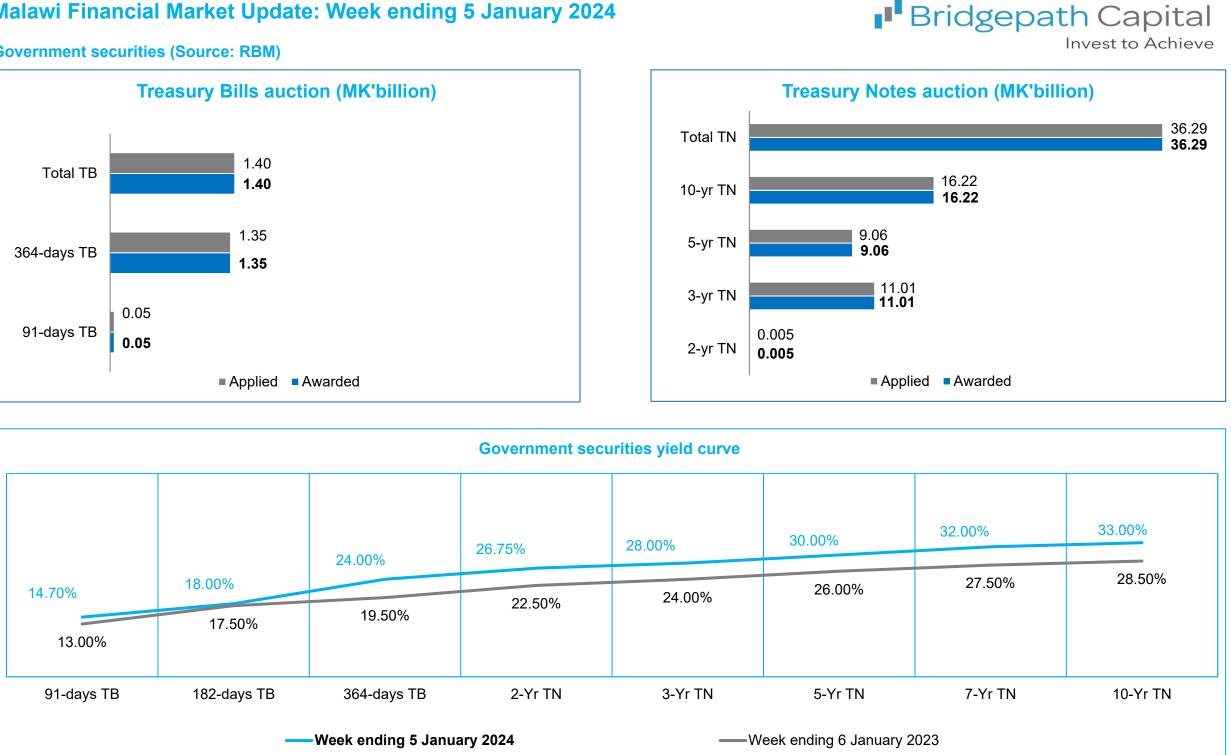


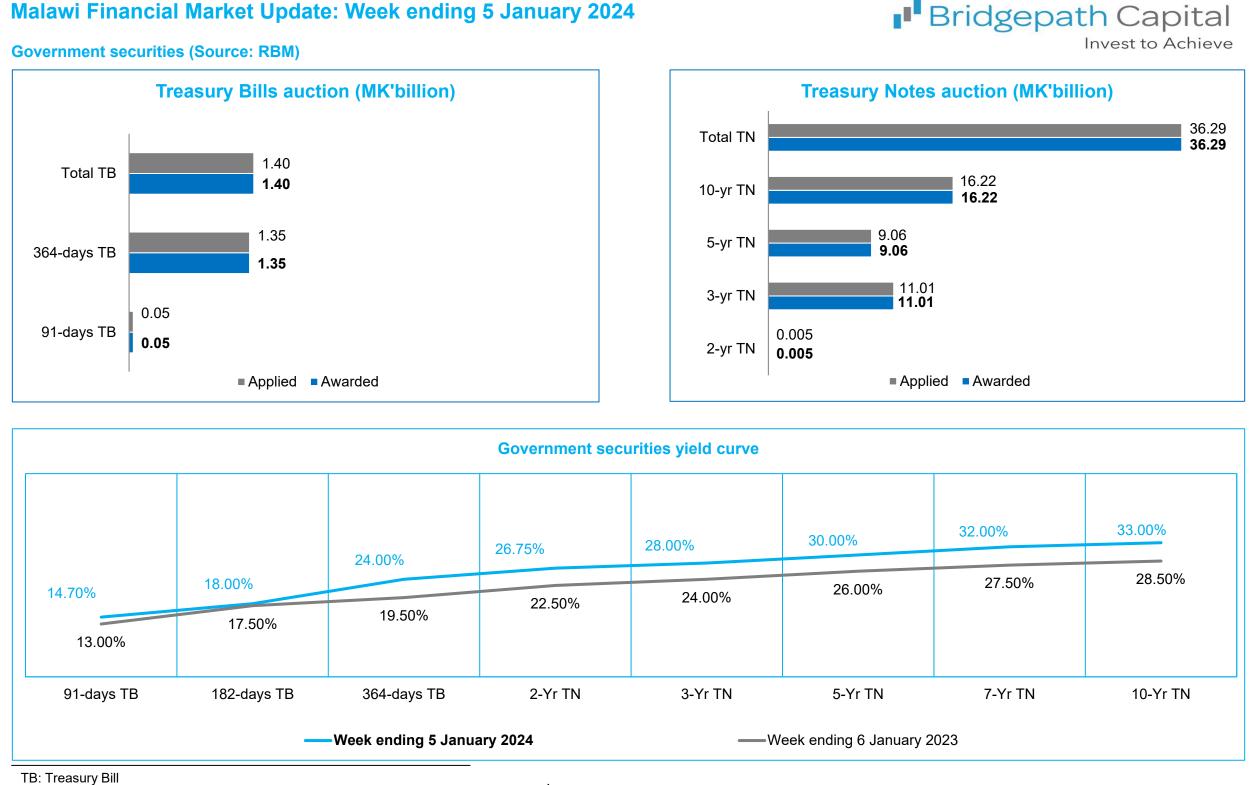
was raised from the TBs auctions held during the period under review.

MK36.29 billion was raised from the TN auction held during the period under review.

The average TB and TN vields remained constant at 18.90% and 29.95%, respectively, during the period under review.

There were no applications for the 182day TB and the 7-year TN







### **Appendix 1: Historical Economic Indicators**

| DSI 50,804.03 54,351.80 56,674.50 64,886.76 70,512.35 83,365.40 87,071.03 88,364.93 90,336.93 89,173.86 89,656.70 88,577.93 86,359.68 85,117.61   |                                  | Dec-22    | Jan-23    | Feb-23    | Mar-23    | Apr-23    | May-23     | Jun-23     | Jul-23     | Aug-23     | Sep-23     | Oct-23     | Nov-23     | Dec-2023   | 5-Jan-2024 |
|---|----------------------------------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| MK/GBP 1.305.57 1.205.57 1.205.57 1.205.57 1.202.1 1.315.33 1.325.22 1.317.23 1.317.77 1.400.92 1.422.0 1.412.17 1.473.83 2.219.25 2.224.30 2.198.46   MK/EUR 1.152.30 1.152.30 1.152.30 1.122.1 1.117.10 1.135.57 1.203.76 1.225.22 1.265.81 1.907.62 1.917.45 1.894.77   Foreign Exchang Reserves 57.83 57.83 57.83 57.83 57.83 52.87 224.53 224.68 1.60.02 60.07 63.5 52.27 94.17 92.67   Foreign Exchang Reserves 0.304.82 279.22 220.66 228.49 90.041 53.58 27.97 40.66.3 419.35 40.946 396.9 NA NA NA   Crose Oficial Reserves (INDrm) 703.85 663.24 27.94 28.84 29.73% 28.48 28.68 27.78% 28.68 33.1% NA NA   Crose Oficial Reserves Importatives 1.81.305 1.50.76 12.88.4% 29.79% 28.48% 28.68% 27.78% 28.68% 33.1%<  | Exchange rates (middle rates)    |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| MKEUR   1,152.30   1,128.21   1,158.20   1,174.21   1,176.66   1,171.01   1,178.21   1,183.15   1,203.76   1,226.61   1,225.22   1,288.15   1,907.62   1,917.45   1,894.77     MKZAR   60.72   67.83   59.76   57.83   57.85   61.70   60.02   60.02   63.95   62.72   94.17   95.67     Gross Official Reserves (USDmn)   393.04.65   272.2   280.66   228.49   200.06   194.77   40.47   40.63   41.35.25   40.94.65   40.94.6   30.80   N/A   N/A   N/A   N/A     Cross Official Reserves (INDmn)   703.85   663.95   669.20   603.85   604.01   581.72   72.90   674.54   658.91   662.14   566.2   N/A   N/A     Cross Official Reserves Import ower (INDmn)   12.2   1.12   0.1   0.81   52.84   22.97   27.34   28.84%   32.84%   33.84%   34.5%   41.7%   N/A     Foreid   13.93   30.5%   10.07%   | MK/USD                           | 1,031.87  | 1,031.87  | 1,033.68  | 1,033.80  | 1,034.86  | 1,034.46   | 1,058.82   | 1.061.67   | 1,094.74   | 1,126.50   | 1,179.83   | 1,699.31   | 1,697.98   | 1,683.37*  |
| MKZAR   60.72   60.72   57.83   59.76   57.89   53.88   57.92   61.70   60.02   60.67   63.96   92.72   94.17   92.67     Forelign Exchange Reserves (USD/m)   339.45   279.22   280.66   228.49   200.08   194.82   321.53   257.91   239.56   242.68   196.3   N/A   N/A   N/A     Private Sector Reserves (USD/m)   739.20   364.37   378.54   375.56   403.83   586.90   407.47   406.63   419.35   409.46   399.9   N/A   N/A   N/A     Total reserves (USD/m)   703.85   663.59   659.20   603.85   604.01   581.72   729.00   674.54   658.91   652.14   586.2   N/A   N/A     Initiation   1.22   1.12   0.91   0.80   0.72   37.35   39.44%   36.8%   37.2%   39.35   34.4%   31.8%   N/A   N/A     Non-food   18.69%   18.69%   18.69%   18.69%   18.69%   <  | MK/GBP                           | 1,305.57  | 1,305.57  | 1,280.21  | 1,315.33  | 1,325.22  | 1,317.23   | 1,377.77   | 1,400.92   | 1,429.20   | 1,412.17   | 1,473.63   | 2,219.25   | 2,224.30   | 2,196.46*  |
| Foreign Exchange Reserves   Conso Official Reserves (USDTm)   304 65   279.22   280.66   228.49   200.08   194.82   321.53   267.91   230.65   242.68   N/A   | MK/EUR                           | 1,152.30  | 1,152.30  | 1,128.21  | 1,156.66  | 1,171.01  | 1,135.21   | 1,183.15   | 1,203.76   | 1,226.61   | 1,225.22   | 1,285.81   | 1,907.62   | 1,917.45   | 1,894.77*  |
| Gross Official Reserves (USD'm)   304.65   279.22   280.66   228.49   200.08   194.82   321.53   267.91   239.56   242.68   169.3   N/A   N/A   N/A     Private Sector Reserves (USD'm)   399.20   384.37   376.54   375.36   403.93   389.90   407.47   406.63   419.35   400.46   306.9   N/A   N/A   N/A     Cross Official Reserves Import cover (nonths)   1.22   1.12   0.91   0.80   0.78   1.29   1.07   0.96   0.97   2.3   N/A   N/A     Indiation    72.50   26.7%   28.4%   28.6%   27.8%   28.6%   33.1%   N/A   N/A     Non-food   18.6%   20.4%   20.5%   22.0%   22.0%   28.4%   16.0%   16.1%   17.2%   17.6%   22.0%   22.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   2  | MK/ZAR                           | 60.72     | 60.72     | 57.83     | 59.76     | 57.89     | 53.58      | 57.92      | 61.70      | 60.02      | 60.67      | 63.95      | 92.72      | 94.17      | 92.67      |
| Private Sactor Reserves (USD'm)   399.20   384.37   378.54   375.36   403.93   386.90   407.47   406.63   419.35   409.46   396.9   N/A   N/A     Total reserves (USD'm)   703.85   663.59   663.59   663.59   663.61   581.72   729.00   674.54   658.91   652.14   656.2   N/A   N/A   N/A     Conso Official Reserves Import cover<br>(months)   1.22   1.12   0.91   0.80   0.78   21.97   28.6%   27.8%   26.6%   33.1%   N/A   N/A     Headline   25.4%   25.6%   26.7%   27.7%   28.8%   37.2%   39.3%   38.4%   38.8%   34.5%   41.7%   N/A   N/A     Non-food   18.0%   18.0%   18.0%   18.0%   18.0%   18.0%   18.0%   20.2%   22.0%   22.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0%   24.0% <t< td=""><td>Foreign Exchange Reserves</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  | Foreign Exchange Reserves        |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| Total reserves (USDmn)   703.85   663.99   669.20   603.85   604.01   581.72   729.00   674.54   658.91   652.41   566.2   N/A   N/A   N/A     Gross Official Reserves Import cover<br>(months)   1.22   1.12   1.12   0.91   0.80   0.78   1.29   1.07   0.96   0.97   2.3   N/A   N/A   N/A     Indiation   | Gross Official Reserves (USD'mn) | 304.65    | 279.22    | 280.66    | 228.49    | 200.08    | 194.82     | 321.53     | 267.91     | 239.56     | 242.68     | 169.3      | N/A        | N/A        | N/A        |
| Gross Official Reserves import cover<br>(mathib)   1.22   1.12   1.12   0.91   0.80   0.78   1.29   1.07   0.96   0.97   2.3   N/A   N/A     Headline   25.4%   25.5%   26.7%   27.0%   28.8%   29.2%   27.3%   28.4%   28.6%   27.8%   28.6%   37.8%   33.1%   N/A   N/A     Food   31.3%   30.5%   31.7%   32.4%   37.9%   38.8%   37.2%   39.3%   38.4%   34.5%   14.7%   N/A   N/A     Non-food   18.6%   20.4%   20.5%   20.2%   18.5%   18.6%   16.0%   16.1%   17.2%   17.6%   22.0%   24.0%   | Private Sector Reserves (USD'mn) | 399.20    | 384.37    | 378.54    | 375.36    | 403.93    | 386.90     | 407.47     | 406.63     | 419.35     | 409.46     | 396.9      | N/A        | N/A        | N/A        |
| (months)   1.22   1.12   1.12   0.31   0.30   0.73   1.03   0.30   0.30   0.30   0.30   2.3   1.07  | Total reserves (USD'mn)          | 703.85    | 663.59    | 659.20    | 603.85    | 604.01    | 581.72     | 729.00     | 674.54     | 658.91     | 652.14     | 566.2      | N/A        | N/A        | N/A        |
| Inflation   Instance  |                                  | 1 22      | 1 12      | 1 12      | 0.91      | 0.80      | 0 78       | 1 29       | 1 07       | 0.96       | 0.97       | 23         | N/A        | N/A        | N/A        |
| Headline 25.4% 25.9% 26.7% 27.0% 28.8% 29.2% 27.3% 28.4% 28.6% 27.8% 26.9% 33.1% N/A N/A   Food 31.3% 30.5% 31.7% 32.4% 37.9% 38.8% 37.2% 39.3% 39.4% 36.8% 34.5% 41.7% N/A N/A N/A   Non-food 18.6% 20.4% 20.5% 20.2% 18.5% 18.4% 16.0% 16.0% 16.0% 22.0% 22.0% 24.00% 2   |                                  |           |           |           | 0.01      | 0.00      | 0.110      | 1.20       |            | 0.00       | 0.01       | 2.0        |            | 10,7 (     |            |
| Food   31.3%   30.5%   31.7%   32.4%   37.9%   38.8%   37.2%   39.3%   39.4%   36.8%   34.5%   41.7%   N/A   N/A     Non-food   18.6%   20.4%   20.5%   20.2%   115.5%   18.4%   16.0%   16.0%   16.1%   17.2%   77.6%   22.2%   N/A   N/A     Monetary Policy rate   18.00%   18.00%   18.00%   18.00%   15.00%   15.00%   15.00%   22.00%   22.00%   22.00%   22.00%   22.0% <td></td> <td>25.4%</td> <td>25.00/</td> <td>26.70/</td> <td>27.00/</td> <td>20.00/</td> <td>20.2%</td> <td>07.00/</td> <td>20.40/</td> <td>29.6%</td> <td>27.00/</td> <td>26.00/</td> <td>22.40/</td> <td>N1/A</td> <td>NI/A</td>                                 |                                  | 25.4%     | 25.00/    | 26.70/    | 27.00/    | 20.00/    | 20.2%      | 07.00/     | 20.40/     | 29.6%      | 27.00/     | 26.00/     | 22.40/     | N1/A       | NI/A       |
| Non-food   18.6%   20.4%   20.5%   20.2%   18.5%   18.4%   16.0%   16.0%   17.2%   17.6%   22.2%   N/A     Interest Rates     Monetary Policy rate   18.00%   18.00%   18.00%   22.00%   22.00%   22.00%   24.00%<   |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| Interest Rates   Monetary Policy rate   18.00%   18.00%   18.00%   18.00%   18.00%   22.00%   22.00%   24.00% <td></td>   |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| Monetary Policy rate18.00%18.00%18.00%18.00%18.00%18.00%12.00%22.00%22.00%24.00%  |                                  | 10.070    | 20.4 %    | 20.3%     | 20.270    | 10.3%     | 10.4 %     | 10.0%      | 10.0%      | 10.170     | 17.270     | 17.0%      | 22.270     | N/A        | N/A        |
| Average Interbank rate15.00%15.00%15.00%15.00%15.00%15.00%15.00%15.00%15.00%15.00%15.00%22.70%22.70%22.70%22.70%22.90%24.2  |                                  | 18.00%    | 18.00%    | 18.00%    | 18.00%    | 22.00%    | 22.00%     | 22.00%     | 24 00%     | 24.00%     | 24.00%     | 24.00%     | 24.00%     | 24.00%     | 24.00%     |
| Lombard rate18.20%18.20%18.20%18.20%22.20%22.20%22.20%24.20%23.60%24.00% <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<> |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| Commercial Bank reference rate17.30%17.30%17.30%17.30%17.30%17.30%17.30%21.00%22.70%22.70%23.40%23.50%23.60%23.60%Government Securities Yields91-days Treasury Bill13.00%13.00%13.00%12.98%13.00%13.00%14.70%14.00%24.00%24.00%24.00%2  | •                                |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| Government Securities Yields     91-days Treasury Bill   13.00%   13.00%   13.00%   13.00%   13.00%   13.00%   13.00%   14.70% <td></td>  |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| 91-days Treasury Bill13.00%13.00%13.00%12.98%13.00%13.00%14.70  |                                  | 17.3076   | 17.3070   | 17.3070   | 17.3070   | 17.3070   | 20.00 /0   | 21.0070    | 22.1070    | 22.1070    | 20.4070    | 20.0070    | 20.00 /0   | 20.0070    | 20.00 /0   |
| 182-days Treasury Bill17.50%17.50%17.50%17.50%17.50%18.00%24.00%24.00%24.00%24.00%22.50%22.75%22.75%22.75%22.75%24.75%24.75%24.75%26.75%26.75%26.75%26.75%26.75%26.75%26.75%26.75%26.75%26.75%26.75%26.75%28.00%28.00%28.00%28.00%28.00%28.00%28.00%28.00%28.00%30.0  |                                  | 13 00%    | 13 00%    | 13 00%    | 13 00%    | 12 98%    | 13 00%     | 13 00%     | 13 00%     | 14 70%     | 14 70%     | 14 70%     | 14 70%     | 14 70%     | 14,70%     |
| 364-days Treasury Bill19.50%19.50%19.50%19.50%19.50%22.49%22.50%22.50%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%24.00%26.75%26.7  |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| 2-year Treasury Note22.50%22.75%22.75%22.75%24.75%24.75%24.75%26.75%  |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| 3-year Treasury Note24.00%24.00%24.00%24.00%24.00%26.00%26.00%26.00%28.00%28.00%28.00%28.00%28.00%28.00%28.00%28.00%28.00%30.00%  |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| 5-year Treasury Note26.00%26.19%26.19%26.25%26.25%28.00%28.00%28.00%30.00%  |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| 7-year Treasury Note27.50%27.50%27.50%27.50%29.50%29.50%29.50%30.46%32.00%33.00%30.00%30.00%30.00%  |                                  |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
| Stock Market Indices     MASI   62,036.05   68,451.77   71,069.31   80,298.12   86,462.61   102,837.75   108,656.97   112,492.50   119,077.99   118,426.19   113,969.91   112,790.18   110,951.21   109,556.19     DSI   50,804.03   54,351.80   56,674.50   64,886.76   70,512.35   83,365.40   87,071.03   88,364.93   90,336.93   89,173.86   89,656.70   88,577.93   86,359.68   85,117.61  |                                  | 27.50%    | 27.50%    | 27.50%    | 27.50%    | 27.50%    | 29.50%     | 29.50%     | 29.50%     | 30.46%     | 32.00%     | 32.00%     | 32.00%     | 32.00%     | 32.00%     |
| MASI62,036.0568,451.7771,069.3180,298.1286,462.61102,837.75108,656.97112,492.50119,077.99118,426.19113,969.91112,790.18110,951.21109,556.19DSI50,804.0354,351.8056,674.5064,886.7670,512.3583,365.4087,071.0388,364.9390,336.9389,173.8689,656.7088,577.9386,359.6885,117.61  | 10-year Treasury Note            | 28.50%    | 28.50%    |           |           |           | 31.19%     | 31.25%     |            |            | 33.00%     | 33.00%     | 33.00%     | 33.00%     | 33.00%     |
| DSI 50,804.03 54,351.80 56,674.50 64,886.76 70,512.35 83,365.40 87,071.03 88,364.93 90,336.93 89,173.86 89,656.70 88,577.93 86,359.68 <b>85,117.61</b>  | Stock Market Indices             |           |           |           |           |           |            |            |            |            |            |            |            |            |            |
|   | MASI                             | 62,036.05 | 68,451.77 | 71,069.31 | 80,298.12 | 86,462.61 | 102,837.75 | 108,656.97 | 112,492.50 | 119,077.99 | 118,426.19 | 113,969.91 | 112,790.18 | 110,951.21 | 109,556.19 |
| FSI 5,614.30 8,374.09 8,382.28 8,381.79 8,202.52 10,396.15 12,297.19 14,982.64 19,947.76 20,692.42 15,011.81 15.048.88 15.792.06 15.793.05  | DSI                              | 50,804.03 | 54,351.80 | 56,674.50 | 64,886.76 | 70,512.35 | 83,365.40  | 87,071.03  | 88,364.93  | 90,336.93  | 89,173.86  | 89,656.70  | 88,577.93  | 86,359.68  | 85,117.61  |
|   | FSI                              | 5,614.30  | 8,374.09  | 8,382.28  | 8,381.79  | 8,202.52  | 10,396.15  | 12,297.19  | 14,982.64  | 19,947.76  | 20,692.42  | 15,011.81  | 15,048.88  | 15,792.06  | 15,793.05  |

\*: Reserve Bank of Malawi opening exchange rates as of 5 January 2024

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